

Gregory Savitch

Enterprise Technology Executive

Driving Business Transformation Through Enterprise Architecture, AI & Technology Leadership

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Executive Profile

For more than twenty years, I have been trusted to strengthen organizations at moments when the business had outgrown its processes, critical programs were at risk, or technology needed to become a more accountable partner to growth. Across healthcare, manufacturing, finance, revenue operations, and enterprise software, I have modernized operations, recovered complex initiatives, built scalable architecture, strengthened governance, and developed teams that could sustain the change.

My greatest strength is connecting business strategy with technical execution—helping executive leadership understand technology choices, tradeoffs, and risk while helping architects, engineers, and delivery teams understand the business problems they are solving. That translation turns competing priorities into clear decisions, practical roadmaps, and systems people trust.

I lead as both executive and builder. I establish direction, governance, and accountability, then stay close enough to the work to challenge assumptions, mentor people, and solve the difficult problems that determine whether transformation succeeds. The standard is not the technology delivered; it is the stronger organization left behind.

Repeatedly selected to modernize organizations, recover complex initiatives, and build enterprise capabilities that continue creating value long after implementation.

Signature Enterprise Transformations

Quote-to-Cash & Enterprise Integration | Teladoc Health

- Resolved a business-critical integration challenge that earlier approaches had not solved. Architected and delivered a unified quote-to-cash lifecycle connecting Salesforce, Microsoft Dynamics GP, and RevPro, aligning commercial operations, Finance, revenue recognition, executive reporting, governance, and auditability in one scalable architecture.

Enterprise Digital Transformation | Wilmington Paper

- Joined Wilmington when it operated from one location with approximately 20 employees. Over the next 12 years, architected the technology foundation that supported expansion to 12 locations and roughly 500 employees while replacing decades-old manual practices with barcode scanning, automated weighing, digital inventory, real-time reporting, and custom warehouse, plant, brokerage, and Finance capabilities supporting approximately 150 producers and more than one million tons annually. Internally developed workflows anticipated functionality later adopted by commercial industry platforms.

Enterprise Recovery | Sunham Home Fashions

- Took over an ERP migration that was out of scope, over budget, and at risk; reset governance, planning, ownership, and executive communication; restored stakeholder confidence; and delivered the business-critical transformation in approximately 10 months.

Enterprise AI, Architecture & Advisory | HaloBridge Technologies

- Founded HaloBridge Technologies to apply two decades of enterprise transformation experience through executive advisory, enterprise architecture, governance-first AI, and hands-on software delivery—helping organizations modernize with control and measurable purpose.

Executive Expertise

Business Transformation & Executive Leadership Enterprise strategy, transformation roadmaps, operating-model alignment, process redesign, executive partnership, organizational leadership	Enterprise Architecture & Delivery ERP, CRM, quote-to-cash, enterprise integrations, data architecture, software engineering, platform modernization
Governance, Risk & Assurance SOX, ITGC, audit readiness, change management, segregation of duties, lifecycle controls, enterprise risk	Enterprise AI & Organizational Capability AI strategy, model governance, knowledge systems, intelligent automation, decision support, leadership development

TELADOC HEALTH**Head of Corporate Applications**

May 2022 – February 2026

EXECUTIVE LEADERSHIP SUMMARY

Led and mentored a multidisciplinary corporate applications organization of nearly 20 professionals spanning enterprise applications, software engineering, integrations, automation, reporting, and business intelligence. The function operated at the intersection of Finance, Revenue Operations, Manufacturing, Internal Audit, Operations, and enterprise technology, supporting an ecosystem used by 1,000+ enterprise users. Directed architecture, ERP and CRM, SOX and ITGC, vendor strategy, roadmaps, and practical AI innovation.

Served as the bridge between executive priorities and technical execution—helping leaders understand architecture, tradeoffs, and risk; helping teams understand business value; and helping auditors understand systems, controls, and evidence. Combined enterprise leadership with hands-on solution design, disciplined delivery, and team development.

SIGNATURE ENTERPRISE ACHIEVEMENT — QUOTE-TO-CASH TRANSFORMATION

Resolved a business-critical integration challenge that earlier implementation approaches had not solved. Architected and delivered a unified quote-to-cash lifecycle connecting Salesforce, Microsoft Dynamics GP, and RevPro (Zuora revenue recognition), aligning CRM, ERP, revenue recognition, Finance, executive reporting, controls, and auditability across the end-to-end process. Reduced revenue-close effort by **20–40+ hours per cycle**, decreased manual handoffs, improved traceability, and established scalable architecture that could evolve with the business.

ENTERPRISE BUSINESS TRANSFORMATION

- Directed application roadmaps, investment priorities, vendor strategy, reporting, business intelligence, automation, and modernization across business-critical platforms; evaluated decisions against business value, risk, scalability, and adoption.
- Recovered and restructured complex initiatives through architectural redesign, clearer ownership, stronger governance, and cross-functional execution; refused to automate weak processes or force the business around product limitations.

ENTERPRISE BUSINESS ARCHITECTURE

- Designed integration and lifecycle architecture across CRM, ERP, revenue recognition, data, and custom services, including Salesforce, Oracle ERP, Microsoft Dynamics GP, Microsoft Dynamics 365, Microsoft Navision, NetSuite, RevPro, SQL Server, PostgreSQL, MySQL, Salesforce APIs, REST APIs, and Python automation.
- Established reusable API, data, exception-management, and control patterns that improved scalability, traceability, reporting, and operational support.

GOVERNANCE, RISK & COMPLIANCE

- Designed, implemented, and governed SOX-compliant IT General Controls across change management, segregation of duties, access and security controls, audit evidence, documentation standards, technology lifecycle controls, and operational governance.
- Partnered directly with Finance, Internal Audit, and external auditors on walkthroughs, evidence, remediation, and readiness, translating technical systems into clear control narratives and audit-ready proof.
- Strengthened control ownership and evidence quality while keeping governance practical enough to support delivery.

BUSINESS PROCESS TRANSFORMATION

- Partnered with Finance, Revenue Operations, Manufacturing, Internal Audit, Operations, executive leadership, and technical teams to simplify workflows, improve reporting, reduce manual work, and increase adoption.
- Challenged legacy assumptions before selecting or configuring technology, ensuring systems evolved around valid business needs rather than preserving inefficient processes.

EXECUTIVE PARTNERSHIP

- Advised executive leadership on technology strategy, roadmaps, investment choices, initiative prioritization, vendor relationships, and enterprise risk.
- Bridged executive, business, architecture, engineering, audit, and operations groups, turning competing needs into decisions, accountable owners, and executable plans.

LEADERSHIP & ENTERPRISE AI

- Built teams that enjoyed solving difficult problems together by leading through teaching, trust, accountability, and collaboration; created an approachable environment where people surfaced issues early, learned from one another, and understood the standards expected of them.
- Mentored engineers, analysts, architects, and emerging leaders to become stronger decision-makers; stayed technically close enough to unblock difficult work and protect architectural quality.
- Advanced practical AI use cases in intelligent automation, enterprise knowledge, and decision support, emphasizing governance, explainability, human oversight, model routing, and controlled use of commercial, open-source, and internally hosted models.

LEGACY

Left a stronger enterprise applications function: clearer architecture, stronger controls, more capable teams, modernized platforms, and a business partnership prepared for governed AI-enabled transformation.

EXECUTIVE EXPERIENCE

GLOBAL INFORMATION SPECIALISTS

Senior Technology Consultant | Consulting Engagements

2019–2021
Earlier: 2004–2007

Advised leaders who needed practical enterprise modernization—ERP implementation, automation, process redesign, technology roadmaps, and operational improvement—without separating strategic advice from execution.

- Translated business constraints into practical architectures, priorities, and delivery plans, combining executive advisory work with hands-on implementation and cross-industry perspective.
- Delivered selected automation and process-modernization initiatives that reduced targeted operating costs by 60%-85%.

Legacy: *Helped client organizations modernize operations through practical enterprise consulting anchored in measurable business outcomes rather than technology for its own sake.*

APERVITA

Software Development Manager & Enterprise Agile Leader

2021

Led five concurrent product and engineering teams delivering cloud-native healthcare software supporting more than 3,500 healthcare organizations, with responsibility spanning enterprise delivery, cross-team execution, and organizational improvement.

- Aligned product, engineering, architecture, and business priorities across release planning, dependencies, executive reporting, and delivery risk.
- Removed organizational barriers, improved delivery predictability and Agile maturity, and coached teams and emerging leaders.
- Advanced healthcare interoperability, digital quality measurement, clinical intelligence, secure data collaboration, value-based care, and quality reporting.

Legacy: *Strengthened enterprise software delivery and helped advance cloud-native healthcare interoperability, clinical intelligence, and quality-measurement capabilities.*

SUNHAM HOME FASHIONS

Enterprise Transformation Leader

2019–2020

Took over a business-critical ERP migration that was out of scope, over budget, and at risk.

- Rebuilt governance, the program plan, decision rights, accountability, executive communication, and alignment across Finance, Operations, executives, and technical teams.
- Restored stakeholder confidence, reduced delivery risk, drove organizational readiness, and delivered the implementation in approximately 10 months.

Legacy: *Recovered a high-risk enterprise transformation by replacing uncertainty with governance, executive communication, disciplined execution, and measurable delivery.*

WILMINGTON PAPER CORPORATION

Director of Technology

2007–2019

Joined Wilmington when it operated from one location with approximately 20 employees. Over the next twelve years, built the technology function and digital operating foundation for a \$190M+ paper-recycling and recovered-paper brokerage enterprise serving approximately 150 producers and managing or brokering more than one million tons annually. That foundation supported growth to roughly 500 employees across 12 locations.

- Scaled the technology function, architecture, and multi-location operating standards required to support rapid organizational growth without losing control, visibility, or service quality.
- Replaced manual and paper-driven practices that had defined the industry for decades with barcode scanning, digital inventory, automated weighing, real-time reporting, digital statements and reports, and standardized multi-location workflows.
- Architected custom OMS, WMS, plant-management, brokerage, Finance, logistics, inventory, and producer-service capabilities, connecting previously fragmented operations through integrated digital workflows.
- Modernized infrastructure and operations, delivering approximately \$150K in annual savings.
- Developed industry-specific workflows and digital capabilities that anticipated functionality later incorporated into commercial software serving paper-recycling operations.

Legacy: *Helped transform a traditional paper-recycling and brokerage operation into a scalable, digitally enabled enterprise and built the technology foundation supporting significant organizational growth.*

HALOBRIDGE TECHNOLOGIES

Founder & Chief Architect

ENTERPRISE AI, ARCHITECTURE & EXECUTIVE ADVISORY

HaloBridge Technologies represents the culmination of more than twenty years of enterprise transformation experience. Founded the company to apply that experience through executive advisory, enterprise architecture, governance-first AI, and hands-on software delivery. The focus is practical: help organizations make sound technology decisions, establish the controls required for trust, and carry strategy through to working platforms.

- Advises executives and supports consulting and fractional CTO engagements spanning business strategy, transformation roadmaps, enterprise architecture, software delivery, platform modernization, and AI governance.
- Architects governance-first AI with explainability, evidence, auditability, human oversight, secure enterprise knowledge, model evaluation and routing, and controlled use of commercial, open-source, and internally hosted models.
- Combines executive leadership with hands-on engineering, turning strategy into reusable frameworks, integrations, intelligent automation, decision support, and measurable operating capability.

REPRESENTATIVE PLATFORM ARCHITECTURE

Healthcare & Decision Support: HaloBridge and Nightingale — governed healthcare, revenue-cycle, claims, clinical knowledge, evidence, automation, and decision-support capabilities.

Engineering & Orchestration: Forge and SavitchOS — multi-agent execution, development, QA, UAT, deployment, operational memory, automation, and enterprise workflows.

Knowledge & Model Governance: HaloVault, Rooster Gateway, and Halo Trainer — enterprise knowledge and evidence, semantic search, model routing, evaluation, benchmarking, privacy, resilience, and cost control.

Decision Intelligence: AlphaDesk — research, market analysis, analytics, automation, and autonomous decision-support workflows.

SELECTED ADVISORY & LEADERSHIP CAPABILITIES

Business Strategy & Roadmaps Executive advisory, investment choices, initiative prioritization, vendor strategy, and business-process redesign.	Architecture & Modernization ERP, CRM, integrations, data, custom platforms, cloud-native engineering, and enterprise operating architecture.
Governance & Trust SOX and ITGC, auditability, AI governance, model controls, evidence, privacy, and human oversight.	Delivery & Organizational Capability Program recovery, disciplined Dev–QA–UAT execution, multi-agent operations, team development, and fractional leadership.

Engages as an architecture advisor, transformation partner, or fractional CTO—connecting business strategy, governance, platform architecture, and delivery without separating advice from execution.

EDUCATION B.S. Management Information Systems — University of Central Florida 2004	CERTIFICATIONS Certified SAFe Scrum Master • Certified Scrum Master • SAFe® 5 Agilist • HIPAA Workforce Proficiency
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REPRESENTATIVE TECHNOLOGIES

Enterprise Platforms: Salesforce • Oracle ERP • Microsoft Dynamics GP • Microsoft Dynamics 365 • Microsoft Navision • NetSuite • RevPro

Governance & Enterprise Operations: SOX • ITGC • Change Management • Segregation of Duties • Audit Evidence • Risk Management • Enterprise Governance

Data & Integration: SQL Server • PostgreSQL • MySQL • REST APIs • Salesforce APIs • Enterprise integrations • ETL and data migration • Python automation

Software & Platform Engineering: Python • Django • FastAPI • Swift and native iOS development • Docker • Git • API design • containerized services • cloud-native platform engineering

Enterprise AI: Large language models • open-source, internally hosted, and commercial models • retrieval-augmented generation • vector search • AI governance • model routing • multi-agent systems • intelligent automation • enterprise knowledge management • evaluation and benchmarking • explainability and human oversight